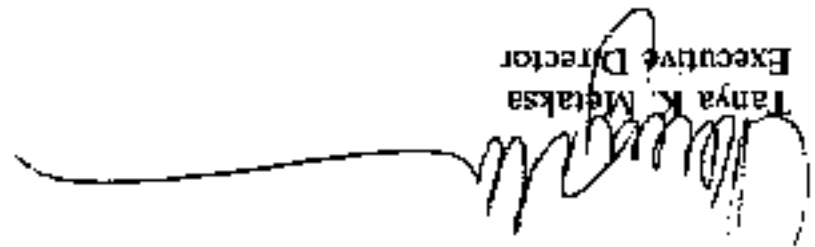


enclosures

Tanya K. Metaksa  
Executive Director



Sincerely,

If you have any questions, please call Ray Smith at (703) 267-1152.

Enclosed is a copy of the amended Form 7 that was filed with the Federal Election Commission, as taken from the Public Records Office. Upon review of the Year End Report, we find no error. The report is generated using a Lotus 123 spreadsheet with an ending balance generated by the software. Attached to the enclosed copies are adding machine tapes totaling each page. The page totals are then summed showing the total of the pages. A machine tape showing each itemized number in sequence is also attached to the first page. Using the three different methods of tabulation result in the same figure, \$1,573,723.37. This is the same figure as originally reported to the Commission.

According to a letter from your office dated March 2, 1995, The National Rifle Association's Institute for Legislative Action's amended Form 7, is incorrect. Your letter states that there is a discrepancy between the sum of the entries itemized and the total communication cost reported of \$202,517.66.

Dear Mr. Gibson:

Re: Year End Report (10/01/94 - 12/31/94)

ID# C70000716

Federal Election Commission  
Reports Analysis Division  
Attn: John D. Gibson  
999 E Street, NW  
Washington, DC 20463

March 9, 1995

OFFICE OF THE  
EXECUTIVE DIRECTOR

TANYA K. METAKSA

INSTITUTE FOR LEGISLATIVE ACTION  
11850 WARLES MILL ROAD  
FAIRFAX, VA 22030-7400

NATIONAL RIFLE ASSOCIATION OF AMERICA  
MAR 14 11 23 AM '95

RECEIVED  
FEDERAL ELECTION  
COMMISSION  
MAIL ROOM



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# REPORT OF COMMUNICATION COSTS BY CORPORATIONS AND MEMBERSHIP ORGANIZATIONS

(See reverse side for instructions.)

1. (a) NAME OF ORGANIZATION: **NRA Institute for Legislative Action**

(b) ADDRESS (Number and Street): **11250 Waples Mill Road**

(c) CITY, STATE AND ZIP CODE: **Fairfax, VA 22030**

2. IDENTIFICATION NUMBER (Assign only if the organization is a corporation, labor organization, membership organization, or trade association): **070000716**

3. TYPE OF ORGANIZATION (Check appropriate box):

- Corporation
- Labor Organization
- Membership Organization
- Trade Association
- Cooperative
- Corporation without capital stock

4. TYPE OF REPORT (Check One):

- April 15 Quarterly Report
- July 15 Quarterly Report
- October 15 Quarterly Report
- 12 Day Pre-General Election Report held on \_\_\_\_\_ in the State of \_\_\_\_\_
- January 31 Year End Report

(b) Is this Report an Amendment?  YES  NO

5. THIS REPORT COVERS THE PERIOD 10/01/94 THROUGH 12/31/94

## SUMMARY OF COMMUNICATION COSTS

Type of Communication	Class or Category	Date(s) of Communication	Check One		Candidate, Office Sought, District and State, and Whether Primary or General Election	Cost of Communication (Per Candidate)
			Direct Mail	Support Expense		
<input type="checkbox"/> Direct Mail	<input type="checkbox"/> Educational	10CT94	X		Duncan Hunter, CA - 52 General Election	2,967.80
<input type="checkbox"/> Telephone	<input type="checkbox"/> Stockholders	110CT94	X		Bart Stupak, MI - 1 General Election	5,658.80
<input type="checkbox"/> Other	<input type="checkbox"/> Members	130CT94	X		Pat Miller, CO - 2 General Election	2,036.54
<input type="checkbox"/> Direct Mail	<input type="checkbox"/> Educational	140CT94	X		L. F. Payne, VA - 5 General Election	1,853.72
<input type="checkbox"/> Telephone	<input type="checkbox"/> Stockholders	190CT94	X		Larry Bigham, SC - 5 General Election	1,192.40
<input type="checkbox"/> Other	<input type="checkbox"/> Members	190CT94	X		William Roth, DE - S General Election	4,576.80

(NOTE: For additional communications, attach separate sheets containing the same information as above.)

TOTAL COMMUNICATION COSTS FOR THIS PERIOD: **\$ 1,573,723.37**

I certify that I have examined this report and, to the best of my knowledge and belief, it is true, correct and complete.

Name: **Tanya K. Metakos**  
 Title or Print Name: **President/Vice Director**  
 Signature and Title of Person Designated to Sign This Report: *[Signature]*  
 Date: **14RRB95**

NOTE: Submission of this report, or incomplete information may subject the person signing the report to penalties of 2 U.S.C. §437g.

FOR FURTHER INFORMATION CONTACT:

Federal Election Commission  
 Toll Free: 800-424-9530  
 Local: 202-219-3420

Federal Election Commission  
 999 E Street, N.W.  
 Washington, D.C. 20463

WHERE TO FILE:

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 18,286.06+  
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 52,806.60+  
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 1,853.72+  
 1,192.40+  
 4,576.80+  
 18,286.06\*+

*Page 70/71*

ID #C7000718

SUMMARY OF COMMUNICATION COST

Type of	Category of	Date of	Check One	Candidate, State, District	Cost of
DIRECT MAIL	MEMBERS	25 OCT 94	X	OLIVER NORTH GENERAL ELECTION	18,854.68
DIRECT MAIL	MEMBERS	26 OCT 94	X	GEORGE NETHERCUTT GENERAL ELECTION	1,980.00
DIRECT MAIL	MEMBERS	26 OCT 94	X	JAN STONEY GENERAL ELECTION	5,805.14
DIRECT MAIL	MEMBERS	25 OCT 94	X	SPENCE ABRAHAM GENERAL ELECTION	30,817.84
DIRECT MAIL	MEMBERS	26 OCT 94	X	JAMES INHOFE GENERAL ELECTION	9,480.00
DIRECT MAIL	MEMBERS	25 OCT 94	X	CRAIG THOMAS GENERAL ELECTION	3,881.36
DIRECT MAIL	MEMBERS	25 OCT 94	X	ROD GRAMS GENERAL ELECTION	16,282.52
DIRECT MAIL	MEMBERS	25 OCT 94	X	JAY DICKEY GENERAL ELECTION	1,712.32
DIRECT MAIL	MEMBERS	25 OCT 94	X	BILL FRIST GENERAL ELECTION	6,520.80
DIRECT MAIL	MEMBERS	25 OCT 94	X	KAY BAILEY HUTCHINSON TX - SENATE	41,832.58
DIRECT MAIL	MEMBERS	25 OCT 94	X	FRED THOMPSON GENERAL ELECTION	6,520.80
DIRECT MAIL	MEMBERS	25 OCT 94	X	COLIN MCILWAIN GENERAL ELECTION	5,149.88
DIRECT MAIL	MEMBERS	25 OCT 94	X	RICK SANTORIUM GENERAL ELECTION	47,563.78
DIRECT MAIL	MEMBERS	25 OCT 94	X	CONRAD BURNS GENERAL ELECTION	6,087.38
DIRECT MAIL	MEMBERS	28 OCT 94	X	PAT DANNER GENERAL ELECTION	2,284.02
DIRECT MAIL	MEMBERS	28 OCT 94	X	GARABED HAYTAIAN GENERAL ELECTION	17,447.76

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Communication Category of Date of Election Candidate, State, District Cost of Communication Support Oppose

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ID #C70000716

SUMMARY OF COMMUNICATION COST

Type of	Category of	Date of	Check One	Candidate, State, District	Election	Communication	Support/Oppose	Cost of	Communication
DIRECT MAIL	MEMBERS	29 OCT 94	X	BILL BARRETT	GENERAL ELECTION			4,338.25	NE - 3
DIRECT MAIL	MEMBERS	29 OCT 94	X	CHARLES TAYLOR	GENERAL ELECTION			3,045.00	NC - 11
DIRECT MAIL	MEMBERS	29 OCT 94	X	JIM NALEPA	GENERAL ELECTION			1,716.05	IL - 3
DIRECT MAIL	MEMBERS	29 OCT 94	X	DICK CHRYSLER	GENERAL ELECTION			3,361.75	MI - 8
DIRECT MAIL	MEMBERS	29 OCT 94	X	JAMES BARGIA	GENERAL ELECTION			3,718.05	MI - 5
DIRECT MAIL	MEMBERS	29 OCT 94	X	BILL ZELUFF	GENERAL ELECTION			3,303.30	NH - 1
DIRECT MAIL	MEMBERS	29 OCT 94	X	GLEN POSHARD	GENERAL ELECTION			3,883.00	IL - 19
DIRECT MAIL	MEMBERS	29 OCT 94	X	MEGAN O'NEIL	GENERAL ELECTION			2,916.55	MI - 9
DIRECT MAIL	MEMBERS	29 OCT 94	X	WALTER JONES	GENERAL ELECTION			2,890.30	NC - 3
DIRECT MAIL	MEMBERS	29 OCT 94	X	CASS BALLENGER	GENERAL ELECTION			3,142.30	NC - 10
DIRECT MAIL	MEMBERS	29 OCT 94	X	BEN CLAYBURGH	GENERAL ELECTION			2,155.48	ND - SENATE
DIRECT MAIL	MEMBERS	29 OCT 94	X	GARY PORTER	GENERAL ELECTION			2,155.47	ND - AT LARG
DIRECT MAIL	MEMBERS	28 OCT 94	X	DENNIS HASTERT	GENERAL ELECTION			2,487.80	IL - 14
DIRECT MAIL	MEMBERS	29 OCT 94	X	JOHN LARSON	GENERAL ELECTION			2,001.65	IN - 1
DIRECT MAIL	MEMBERS	29 OCT 94	X	GIL GUTKNECHT	GENERAL ELECTION			3,290.00	MN - 1
DIRECT MAIL	MEMBERS	29 OCT 94	X	JOHN MYERS	GENERAL ELECTION			2,982.75	IN - 7

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ID #C70000716

SUMMARY OF COMMUNICATION COST

Type	Category	Date	Check One	Candidate, State, Dist	Election	Cost	Communication
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DIRECT MAIL	MEMBERS	29 OCT 94	X	DAVID FUNDERBURK	GENERAL ELECTION	2,091.25	NC - 2
DIRECT MAIL	MEMBERS	29 OCT 94	X	TRENT LOTT	GENERAL ELECTION	12,663.70	MS - SENATE
DIRECT MAIL	MEMBERS	29 OCT 94	X	JAN STONEY	GENERAL ELECTION	9,059.75	NE - SENATE
DIRECT MAIL	MEMBERS	29 OCT 94	X	SPENCER BACHUS	GENERAL ELECTION	2,825.55	AL - 6
DIRECT MAIL	MEMBERS	29 OCT 94	X	EARL HILLIARD	GENERAL ELECTION	1,322.30	AL - 7
DIRECT MAIL	MEMBERS	29 OCT 94	X	CHARLES BASS	GENERAL ELECTION	3,925.60	NH - 2
DIRECT MAIL	MEMBERS	29 OCT 94	X	DONALD DEVINE	GENERAL ELECTION	2,877.70	MD - 1
DIRECT MAIL	MEMBERS	29 OCT 94	X	RON LEWIS	GENERAL ELECTION	2,901.15	KY - 2
DIRECT MAIL	MEMBERS	29 OCT 94	X	STEVE BUYER	GENERAL ELECTION	3,257.85	IN - 5
DIRECT MAIL	MEMBERS	29 OCT 94	X	JOHN ASHCROFT	GENERAL ELECTION	29,616.30	MO - SENATE
DIRECT MAIL	MEMBERS	29 OCT 94	X	SPENCE ABRAHAM	GENERAL ELECTION	61,310.70	MI - SENATE
DIRECT MAIL	MEMBERS	29 OCT 94	X	PAT WILLIAMS	GENERAL ELECTION	12,086.04	MT - SENATE
DIRECT MAIL	MEMBERS	29 OCT 94	X	MIKE MCCORMICK	GENERAL ELECTION	3,685.50	PA - 20
DIRECT MAIL	MEMBERS	29 OCT 94	X	JERRY COSTELLO	GENERAL ELECTION	2,819.25	IL - 12
DIRECT MAIL	MEMBERS	29 OCT 94	X	PHIL CRANE	GENERAL ELECTION	2,135.70	IL - 8
DIRECT MAIL	MEMBERS	29 OCT 94	X	WILLIAM OWENS	GENERAL ELECTION	3,907.75	IL - 20

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ID #C70000716

SUMMARY OF COMMUNICATION COST

Type of Communication  
 Category of Communication  
 Date of Communication  
 Check One Candidate, State, District  
 Election  
 Support/Oppose  
 Commission  
 Cost of Communication

Type of Communication	Category of Communication	Date of Communication	Check One Candidate, State, District	Election	Support/Oppose	Commission	Cost of Communication
DIRECT MAIL	MEMBERS	29 OCT 94	FRANK RIGGS	CA - 1	X	GENERAL ELECTION	3,839.15
DIRECT MAIL	MEMBERS	29 OCT 94	HOWARD MCKEON	CA - 25	X	GENERAL ELECTION	2,642.50
DIRECT MAIL	MEMBERS	29 OCT 94	JOHN KYL	AZ - SENATE	X	GENERAL ELECTION	19,033.00
DIRECT MAIL	MEMBERS	29 OCT 94	DUNCAN HUNTER	CA - 62	X	GENERAL ELECTION	2,360.75
DIRECT MAIL	MEMBERS	29 OCT 94	JIM NUSSE	IA - 2	X	GENERAL ELECTION	2,606.70
DIRECT MAIL	MEMBERS	29 OCT 94	JIM ROSS LIGHTFOOT	IA - 3	X	GENERAL ELECTION	2,755.20
DIRECT MAIL	MEMBERS	29 OCT 94	JIM BUNN	OR - 5	X	GENERAL ELECTION	3,712.45
DIRECT MAIL	MEMBERS	28 OCT 94	GEORGE NETHERCUT	WA - 5	X	GENERAL ELECTION	4,016.85
DIRECT MAIL	MEMBERS	29 OCT 94	ROB PORTMAN	OH - 2	X	GENERAL ELECTION	2,772.70
DIRECT MAIL	MEMBERS	29 OCT 94	KEN CALVERT	CA - 43	X	GENERAL ELECTION	2,037.00
DIRECT MAIL	MEMBERS	29 OCT 94	RICHARD POMBO	CA - 11	X	GENERAL ELECTION	2,183.90
DIRECT MAIL	MEMBERS	29 OCT 94	BOB INGUS	SC - 4	X	GENERAL ELECTION	2,054.50
DIRECT MAIL	MEMBERS	29 OCT 94	CHARLES NORWOOD	GA - 10	X	GENERAL ELECTION	2,589.65
DIRECT MAIL	MEMBERS	29 OCT 94	TIM HUTCHINSON	AR - 3	X	GENERAL ELECTION	4,381.30
DIRECT MAIL	MEMBERS	29 OCT 94	BOB MOPPERT	NY - 28	X	GENERAL ELECTION	3,431.76
DIRECT MAIL	MEMBERS	29 OCT 94	WILLIAM SINK	HI - 2	X	GENERAL ELECTION	1,565.20

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19,033.00+  
2,560.75+  
2,506.70+  
2,755.20+  
3,712.45+  
4,016.95+  
2,772.70+  
2,037.00+  
2,183.30+  
2,054.50+  
2,589.65+  
4,381.30+  
3,431.75+  
1,565.20+

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69+068+65\*+

2+448+50+  
2+324+00+  
2+311+40+  
3+376+45+  
10+573+50+  
2+562+70+  
15+062+60+  
5+740+55+  
3+103+45+  
4+397+75+  
2+483+25+  
1+923+60+  
4+841+55+  
2+810+15+  
2+571+45+  
2+539+95+

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ID #C70000718

**SUMMARY OF COMMUNICATION COST**

Type of	Category of	Date of	Check One	Candidate, State, District	Cost of
Communication	Communication	Communication	Support/Oppose	Communication	Communication
DIRECT MAIL	MEMBERS	29 OCT 94	X	LYNN SLABY GENERAL ELECTION	2,172.10
DIRECT MAIL	MEMBERS	29 OCT 94	X	BOB NEY GENERAL ELECTION	3,485.35
DIRECT MAIL	MEMBERS	29 OCT 94	X	SONNY BOND GENERAL ELECTION	1,842.05
DIRECT MAIL	MEMBERS	29 OCT 94	X	MARK SANFORD GENERAL ELECTION	1,715.00
DIRECT MAIL	MEMBERS	29 OCT 94	X	JACK METCALF GENERAL ELECTION	3,882.20
DIRECT MAIL	MEMBERS	28 OCT 94	X	BILL FRIST GENERAL ELECTION	10,573.50
DIRECT MAIL	MEMBERS	28 OCT 94	X	JAMES QUILLEN GENERAL ELECTION	2,543.80
DIRECT MAIL	MEMBERS	29 OCT 94	X	PETER DEFAZIO GENERAL ELECTION	4,942.00
DIRECT MAIL	MEMBERS	29 OCT 94	X	BILL BAKER GENERAL ELECTION	2,150.40
DIRECT MAIL	MEMBERS	29 OCT 94	X	HAROLD VOLMER GENERAL ELECTION	4,648.35
DIRECT MAIL	MEMBERS	29 OCT 94	X	ZACH WAMP GENERAL ELECTION	2,587.55
DIRECT MAIL	MEMBERS	29 OCT 94	X	L.F. PAYNE GENERAL ELECTION	2,950.50
DIRECT MAIL	MEMBERS	29 OCT 94	X	SLADE GORTON GENERAL ELECTION	30,549.05
DIRECT MAIL	MEMBERS	29 OCT 94	X	RAY LAHOOD GENERAL ELECTION	3,374.00
DIRECT MAIL	MEMBERS	28 OCT 94	X	GERALD SOLOMAN GENERAL ELECTION	4,283.80
DIRECT MAIL	MEMBERS	29 OCT 94	X	PETER TORIKILDSEN GENERAL ELECTION	2,285.15

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2,172.10+  
 3,465.35+  
 1,842.05+  
 1,715.00+  
 3,882.20+  
 10,573.50+  
 2,543.80+  
 4,942.00+  
 2,150.40+  
 4,643.55+  
 2,587.55+  
 2,950.50+  
 30,543.05+  
 3,374.00+  
 4,295.80+  
 2,285.15+  
 83,974.80\*+

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ID #C70000716

**SUMMARY OF COMMUNICATION COST**

Type of	Category of	Date of	Check One	Candidate, State, District	Cost of
DIRECT MAIL	MEMBERS	29 OCT 94	X	JOE SKEEN GENERAL ELECTION	3,027.15
DIRECT MAIL	MEMBERS	29 OCT 94	X	ROBERT DORNAN GENERAL ELECTION	1,036.35
DIRECT MAIL	MEMBERS	29 OCT 94	X	NICK SMITH GENERAL ELECTION	3,606.40
DIRECT MAIL	MEMBERS	29 OCT 94	X	ROBERT EHRLICH GENERAL ELECTION	2,774.10
DIRECT MAIL	MEMBERS	29 OCT 94	X	SOLOMON ORTIZ GENERAL ELECTION	1,536.10
DIRECT MAIL	MEMBERS	29 OCT 94	X	JIM LONGLEY GENERAL ELECTION	3,325.35
DIRECT MAIL	MEMBERS	29 OCT 94	X	DAN FRISA GENERAL ELECTION	1,737.75
DIRECT MAIL	MEMBERS	29 OCT 84	X	ORRIN HATCH GENERAL ELECTION	7,709.60
DIRECT MAIL	MEMBERS	29 OCT 94	X	ANDREA SEASTRAND GENERAL ELECTION	2,461.20
DIRECT MAIL	MEMBERS	29 OCT 94	X	NEWT GINGRICH GENERAL ELECTION	2,343.95
DIRECT MAIL	MEMBERS	29 OCT 94	X	MICHAEL COLLINS GENERAL ELECTION	2,622.20
DIRECT MAIL	MEMBERS	29 OCT 94	X	CHRISTOPHER COX GENERAL ELECTION	1,863.75
DIRECT MAIL	MEMBERS	29 OCT 94	X	JACK KINGSTON GENERAL ELECTION	2,745.05
DIRECT MAIL	MEMBERS	29 OCT 94	X	BOB BARR GENERAL ELECTION	2,687.55
DIRECT MAIL	MEMBERS	29 OCT 94	X	BRIAN BILBRAY GENERAL ELECTION	1,556.80
DIRECT MAIL	MEMBERS	29 OCT 84	X	CHARLES CANADY GENERAL ELECTION	2,148.30

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Communication Commission Support Oppose

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43,080.80\*+  
 2,148.30+  
 1,556.80+  
 2,587.55+  
 2,745.05+  
 1,853.75+  
 2,622.20+  
 2,343.95+  
 2,461.20+  
 7,709.80+  
 1,737.75+  
 3,325.35+  
 1,535.10+  
 2,774.10+  
 3,606.40+  
 1,036.35+  
 3,027.15+

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ID #07000716

SUMMARY OF COMMUNICATION COST

Type of	Category of	Date of	Check One	Candidate, State, District	Cost of	Communication
DIRECT MAIL	MEMBERS	29 OCT 94	X	NATHAN DEAL GENERAL ELECTION	3,071.25	
DIRECT MAIL	MEMBERS	29 OCT 94	X	NICK RAHALL GENERAL ELECTION	3,809.65	
DIRECT MAIL	MEMBERS	29 OCT 94	X	JOHN PAPPAGEORGE GENERAL ELECTION	2,382.80	
DIRECT MAIL	MEMBERS	29 OCT 94	X	BART STUPAK GENERAL ELECTION	5,720.40	
DIRECT MAIL	MEMBERS	29 OCT 94	X	COLIN McMILLAN GENERAL ELECTION	8,106.35	NM - SENATE
DIRECT MAIL	MEMBERS	29 OCT 94	X	KAREN THURMAN GENERAL ELECTION	2,711.45	
DIRECT MAIL	MEMBERS	29 OCT 94	X	TODD TAHRIT GENERAL ELECTION	3,315.90	KS - 4
DIRECT MAIL	MEMBERS	29 OCT 94	X	NORMAN SISISKY GENERAL ELECTION	2,685.90	VA - 4
DIRECT MAIL	MEMBERS	29 OCT 94	X	EUGENE FONTENOT GENERAL ELECTION	1,819.80	TX - 25
DIRECT MAIL	MEMBERS	29 OCT 94	X	JOHN CARROLL GENERAL ELECTION	4,448.50	VT - AT LARGE
DIRECT MAIL	MEMBERS	29 OCT 94	X	RICK BOUCHER GENERAL ELECTION	3,514.00	VA - 9
DIRECT MAIL	MEMBERS	29 OCT 94	X	KYLE McSLARROW GENERAL ELECTION	1,947.05	VA - 8
DIRECT MAIL	MEMBERS	29 OCT 94	X	CHARLES STENHOLM GENERAL ELECTION	2,816.45	TX - 17
DIRECT MAIL	MEMBERS	29 OCT 94	X	HAROLD ROGERS GENERAL ELECTION	2,278.15	KY - 5
DIRECT MAIL	MEMBERS	29 OCT 94	X	JO BAYLOR GENERAL ELECTION	1,894.90	TX - 10
DIRECT MAIL	MEMBERS	29 OCT 94	X	OWEN PICKETT GENERAL ELECTION	1,874.75	VA - 2

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 1.674.75+  
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 2.278.15+  
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 1.619.80+  
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 5.720.40+  
 2.382.80+  
 3.609.55+  
 3.071.25+

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2,253.35+  
 1,936.90+  
 2,306.15+  
 2,922.50+  
 4,105.85+  
 4,112.15+  
 7,444.50+  
 2,577.05+  
 4,978.75+  
 1,553.00+  
 2,755.90+  
 3,532.20+  
 2,741.90+  
 6,205.85+  
 1,762.25+  
 2,466.80+  
 53,615.10\*+

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ID #C70000718

### SUMMARY OF COMMUNICATION COST

Type of	Category of	Date of	Check One	Candidate, State, District	Cost of
Communication	Communication	Communication	Support/Oppose	Election	Communication

DIRECT MAIL	MEMBERS	28 OCT 94	X	G.V. MONTGOMERY GENERAL ELECTION	2,816.80
DIRECT MAIL	MEMBERS	28 OCT 94	X	MIKE PARKER GENERAL ELECTION	2,809.95
DIRECT MAIL	MEMBERS	29 OCT 94	X	CONRAD BURNS GENERAL ELECTION	9,821.86
DIRECT MAIL	MEMBERS	28 OCT 94	X	ROGER WICKER GENERAL ELECTION	2,544.80
DIRECT MAIL	MEMBERS	29 OCT 94	X	TAD JUDE GENERAL ELECTION	3,222.10
DIRECT MAIL	MEMBERS	29 OCT 94	X	PAT DANNER GENERAL ELECTION	3,615.50
DIRECT MAIL	MEMBERS	29 OCT 94	X	JON CHRISTENSEN GENERAL ELECTION	1,942.50
DIRECT MAIL	MEMBERS	29 OCT 94	X	GARY REWIER GENERAL ELECTION	3,702.30
DIRECT MAIL	MEMBERS	29 OCT 94	X	JAMES OBERSTAR GENERAL ELECTION	5,378.80
DIRECT MAIL	MEMBERS	29 OCT 94	X	ROD GRAMS GENERAL ELECTION	25,854.50
DIRECT MAIL	MEMBERS	29 OCT 94	X	GENE TAYLOR GENERAL ELECTION	2,555.50
DIRECT MAIL	MEMBERS	29 OCT 94	X	RON FREEMAN GENERAL ELECTION	2,025.10
DIRECT MAIL	MEMBERS	29 OCT 94	X	IKE SKELTON GENERAL ELECTION	4,603.55
DIRECT MAIL	MEMBERS	29 OCT 94	X	RICK SANTORIUM GENERAL ELECTION	74,657.80
DIRECT MAIL	MEMBERS	28 OCT 94	X	RON KLUNK GENERAL ELECTION	9,896.70
DIRECT MAIL	MEMBERS	28 OCT 94	X	ROBERT WALKER GENERAL ELECTION	3,459.40

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152,556.95\*+

3,453.40+  
3,835.70+  
74,657.80+  
4,603.55+  
2,025.10+  
2,565.50+  
25,854.50+  
5,378.80+  
3,702.30+  
1,942.50+  
3,615.50+  
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2,609.95+  
2,816.80+

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ID #C70000716

SUMMARY OF COMMUNICATION COST

Type of	Category of	Date of	Check One	Candidate, State, District	Cost of
of	of	of	of	Election	Communication
Communication	Communication	Communication	Support/Oppose		
DIRECT MAIL	MEMBERS	29 OCT 94	X	KEVIN VIGILANTE GENERAL ELECTION	1,243.80
DIRECT MAIL	MEMBERS	29 OCT 94	X	WALLY HERGER GENERAL ELECTION	5,143.25
DIRECT MAIL	MEMBERS	29 OCT 94	X	JON FOX GENERAL ELECTION	2,494.10
DIRECT MAIL	MEMBERS	29 OCT 94	X	MEL HANCOCK GENERAL ELECTION	3,720.15
DIRECT MAIL	MEMBERS	29 OCT 94	X	GEORGE RADNIVICH GENERAL ELECTION	2,283.05
DIRECT MAIL	MEMBERS	29 OCT 94	X	LINDSAY GRAHAM GENERAL ELECTION	2,386.10
DIRECT MAIL	MEMBERS	29 OCT 94	X	RALPH WALSH GENERAL ELECTION	2,296.70
DIRECT MAIL	MEMBERS	29 OCT 94	X	STEVEN SCHIFF GENERAL ELECTION	2,221.10
DIRECT MAIL	MEMBERS	28 OCT 94	X	GARY GILL GENERAL ELECTION	3,052.70
DIRECT MAIL	MEMBERS	29 OCT 94	X	BILL EMERSON GENERAL ELECTION	4,252.85
DIRECT MAIL	MEMBERS	29 OCT 94	X	MARK FOLEY GENERAL ELECTION	2,458.40
DIRECT MAIL	MEMBERS	29 OCT 94	X	SCOTT MAINNIS GENERAL ELECTION	5,792.85
DIRECT MAIL	MEMBERS	29 OCT 94	X	TOBY ROTH GENERAL ELECTION	3,822.80
DIRECT MAIL	MEMBERS	29 OCT 94	X	THOMAS PETRI GENERAL ELECTION	4,215.40
DIRECT MAIL	MEMBERS	28 OCT 94	X	RICHARD WHITE GENERAL ELECTION	2,619.65
DIRECT MAIL	MEMBERS	28 OCT 94	X	STEVE GUNDERSON GENERAL ELECTION	4,182.65

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1.243.90+  
5.143.25+  
2.494.10+  
3.720.15+  
2.203.05+  
2.396.10+  
2.296.70+  
2.221.10+  
3.052.70+  
4.252.85+  
2.458.40+  
5.792.85+  
3.922.80+  
4.215.40+  
2.519.65+  
4.192.65+  
52.205.65\*+



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1,486.10+  
 7,984.55+  
 2,996.70+  
 3,411.45+  
 12,976.25+  
 4,524.10+  
 4,842.60+  
 4,745.30+  
 2,659.70+  
 3,930.50+  
 2,725.45+  
 4,502.05+  
 3,310.65+  
 1,029.00+  
 36,380.96+  
 1,640.50+

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99,155.86+



ID #C7000716

SUMMARY OF COMMUNICATION COST

Type of	Category of	Date of	Candidate, State, District	Check One	Election	Cost of	Communication
							Support/Oppose

DIRECT MAIL	MEMBERS	29 OCT 94	STEVE CHABOT	X	GENERAL ELECTION	1,552.60	OH - 1
DIRECT MAIL	MEMBERS	29 OCT 94	RON PACKARD	X	GENERAL ELECTION	2,132.56	CA - 48
DIRECT MAIL	MEMBERS	29 OCT 94	JIM YEAGER	X	GENERAL ELECTION	3,817.10	PA - 15
DIRECT MAIL	MEMBERS	31 OCT 94	DENNIS NEWINSKI	X	GENERAL ELECTION	1,107.92	MN - 4
DIRECT MAIL	MEMBERS	31 OCT 94	DOROTHY FLORENCE	X	GENERAL ELECTION	882.54	MN - 5
DIRECT MAIL	MEMBERS	31 OCT 94	GARY FRANKS	X	GENERAL ELECTION	1,687.62	CT - 5
DIRECT MAIL	MEMBERS	31 OCT 94	FRANK WOLF	X	GENERAL ELECTION	2,405.92	VA - 10
DIRECT MAIL	MEMBERS	31 OCT 94	TIM LEFEVER	X	GENERAL ELECTION	2,040.72	CA - 3
DIRECT MAIL	MEMBERS	31 OCT 94	BEVERLY KENNEDY	X	GENERAL ELECTION	1,305.70	FL - 20
DIRECT MAIL	MEMBERS	31 OCT 94	WARREN DUPWE	X	GENERAL ELECTION	2,051.94	AR - 1
DIRECT MAIL	MEMBERS	31 OCT 94	GEORGE FORSCH	X	GENERAL ELECTION	595.54	CA - 28
DIRECT MAIL	MEMBERS	31 OCT 94	RODNEY FREILINGHUYSEN	X	GENERAL ELECTION	1,844.04	NJ - 11
DIRECT MAIL	MEMBERS	31 OCT 94	ELTON GALLEGLY	X	GENERAL ELECTION	1,260.60	CA - 23
DIRECT MAIL	MEMBERS	31 OCT 94	BILL GOODLING	X	GENERAL ELECTION	3,091.44	PA - 18
DIRECT MAIL	MEMBERS	31 OCT 94	CURT WELDON	X	GENERAL ELECTION	1,323.30	PA - 7
DIRECT MAIL	MEMBERS	31 OCT 94	GREG LAUHLIN	X	GENERAL ELECTION	2,191.20	TX - 14

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29+300+75\*+

1,552.63+  
2,132.55+  
3,817.10+  
1,107.92+  
892.54+  
1,687.62+  
2,405.92+  
2,040.72+  
1,305.70+  
2,051.95+  
595.54+  
1,844.04+  
1,260.60+  
3,091.44+  
1,323.30+  
2,191.20+

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ID #C70000716

**SUMMARY OF COMMUNICATION COST**

Type	Category	Date	Check One	Candidate, State, District	Cost
DIRECT MAIL	MEMBERS	31 OCT 94	X	RENEE DAVISON GENERAL ELECTION	1,189.76
DIRECT MAIL	MEMBERS	14 OCT 94	X	TED STRICKLAND GENERAL ELECTION	984.10
PHONE BANK	MEMBERS	14 OCT 94	X	CHARLES NORWOOD GENERAL ELECTION	739.50
PHONE BANK	MEMBERS	22 OCT 94	X	COLIN McILLAN GENERAL ELECTION	4,777.50
PHONE BANK	MEMBERS	22 OCT 94	X	RICK SANTORIUM GENERAL ELECTION	43,878.00
PHONE BANK	MEMBERS	22 OCT 94	X	SPENCE ABRAHAM GENERAL ELECTION	28,470.00
PHONE BANK	MEMBERS	22 OCT 94	X	FRED THOMPSON GENERAL ELECTION	8,046.00
PHONE BANK	MEMBERS	22 OCT 94	X	BILL FRIST GENERAL ELECTION	8,045.00
PHONE BANK	MEMBERS	22 OCT 94	X	CONRAD BURNS GENERAL ELECTION	5,733.00
PHONE BANK	MEMBERS	22 OCT 94	X	BEN CLAYBUGH GENERAL ELECTION	2,535.00
PHONE BANK	MEMBERS	22 OCT 94	X	OLYMPIA SNOWE GENERAL ELECTION	4,247.10
PHONE BANK	MEMBERS	22 OCT 94	X	KAY BAILEY HUTCHINSON TX - SENATE	39,585.00
PHONE BANK	MEMBERS	22 OCT 94	X	CRAIG THOMAS WY - SENATE	3,668.00
PHONE BANK	MEMBERS	22 OCT 94	X	GEORGE NETHERCUTT WA - S	2,340.00
PHONE BANK	MEMBERS	22 OCT 94	X	JAMES INHOFE OK - SENATE	8,580.00
PHONE BANK	MEMBERS	22 OCT 94	X	JAN STONEY NE - SENATE	5,265.00

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Communication Category of Communication Support Oppose

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 8\*580\*00+  
 2\*340\*00+  
 3\*666\*00+  
 39\*585\*00+  
 4\*247\*10+  
 2\*535\*00+  
 5\*733\*00+  
 6\*045\*00+  
 6\*045\*00+  
 28\*470\*00+  
 43\*875\*00+  
 4\*717\*50+  
 739\*50+  
 964\*10+  
 1\*189\*76+

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ID #C70000716

**SUMMARY OF COMMUNICATION COST**

Type of	Category of	Date of	Check One	Candidate, State, District	Cost of
of	of	of		Election	of
Communication	Communication	Communication	Support/Oppose	Communication	Communication
PHONE	MEMBERS	22 OCT 94	X	GARABED HAYTAJAN	18,087.50
PHONE	MEMBERS	22 OCT 94	X	BARBARA VUKANOVICH	4,875.00
PHONE	MEMBERS	22 OCT 94	X	OLIVER NORTH	16,575.00
PHONE	MEMBERS	22 OCT 94	X	JON KYL	8,190.00
PHONE	MEMBERS	22 OCT 94	X	ROD GRAMS	18,380.00
PHONE	MEMBERS	25 OCT 94	X	GEORGE NETHERCUTT	320.00
PHONE	MEMBERS	28 OCT 94	X	PETER TORKILDSEN	695.80
PHONE	MEMBERS	28 OCT 94	X	RANDY TATE	806.60
PHONE	MEMBERS	28 OCT 94	X	J.D. HAYWORTH	1,621.90
PHONE	MEMBERS	28 OCT 94	X	DICK CHRYSLER	3,753.36
PHONE	MEMBERS	28 OCT 94	X	J.C. WATTS	2,415.27
PHONE	MEMBERS	28 OCT 94	X	COLLIN PETERSON	4,747.86
PHONE	MEMBERS	28 OCT 94	X	JIM BUNN	1,050.80
PHONE	MEMBERS	28 OCT 94	X	GREGORY WHITE	904.50
PHONE	MEMBERS	28 OCT 94	X	ANDREA SEASTRAND	2,824.77
PHONE	MEMBERS	28 OCT 94	X	MEGAN O'NEIL	3,031.86

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16.087.53+  
4.875.00+  
16.575.00+  
8.190.00+  
16.380.00+  
320.00+  
695.80+  
805.60+  
1.021.90+  
3.753.36+  
2.415.27+  
4.747.86+  
1.030.80+  
904.50+  
2.824.77+  
3.031.86+  
83.719.22+  
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ID #C70000716

SUMMARY OF COMMUNICATION COST

Type of	Category of	Date of	Check One	Candidate, State, District	Cost of
of	of	of			of
Communication	Communication	Communication	Support/Oppose	Communication	Communication

PHONE BANK	MEMBERS	28 OCT 94	X	JON FOX GENERAL ELECTION	2,734.29
PHONE BANK	MEMBERS	28 OCT 94	X	BOBBY ORTIZ GENERAL ELECTION	1,244.88
PHONE BANK	MEMBERS	28 OCT 94	X	VAN HILLEARY GENERAL ELECTION	759.20
PHONE BANK	MEMBERS	28 OCT 94	X	BILL SARPALIUS GENERAL ELECTION	2,787.72
PHONE BANK	MEMBERS	28 OCT 94	X	JIM YEAGER GENERAL ELECTION	4,237.35
PHONE BANK	MEMBERS	28 OCT 94	X	MICHAEL FORBES GENERAL ELECTION	2,724.15
PHONE BANK	MEMBERS	28 OCT 94	X	ED MUNSTER GENERAL ELECTION	989.00
PHONE BANK	MEMBERS	28 OCT 94	X	KAREN THURMAN GENERAL ELECTION	3,633.63
PHONE BANK	MEMBERS	28 OCT 94	X	KEN CALVERT GENERAL ELECTION	3,518.58
PHONE BANK	MEMBERS	28 OCT 94	X	BRIAN BILBRAY GENERAL ELECTION	1,809.99
PHONE BANK	MEMBERS	28 OCT 94	X	JACK METCALF GENERAL ELECTION	1,113.90
PHONE BANK	MEMBERS	28 OCT 94	X	STEVE CHABOT GENERAL ELECTION	436.10
PHONE BANK	MEMBERS	28 OCT 94	X	JIM NUSSLE GENERAL ELECTION	740.40
PHONE BANK	MEMBERS	28 OCT 94	X	JOHN ENSIGN GENERAL ELECTION	2,733.51
PHONE BANK	MEMBERS	28 OCT 94	X	GEORGE RADANOVICH GENERAL ELECTION	2,506.87
PHONE BANK	MEMBERS	28 OCT 94	X	ROGER WICKER GENERAL ELECTION	736.00

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32,707.57\*

- 736.00+
- 2,508.87+
- 2,733.51+
- 740.40+
- 456.10+
- 1,113.90+
- 1,009.99+
- 3,510.58+
- 3,633.63+
- 989.00+
- 2,724.15+
- 4,237.35+
- 2,787.72+
- 759.20+
- 1,244.88+
- 2,734.29+

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ID #C70000716

**SUMMARY OF COMMUNICATION COST**

Type of	Category of	Date of	Check One	Candidate, State, District	Cost of
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PHONE BANK	MEMBERS	28 OCT 94	X	PHILIP ENGLISH GENERAL ELECTION	4,752.54
PHONE BANK	MEMBERS	28 OCT 94	X	RAY LAHOOD GENERAL ELECTION	970.30
PHONE BANK	MEMBERS	28 OCT 94	X	BOB NEY GENERAL ELECTION	992.10
PHONE BANK	MEMBERS	28 OCT 94	X	BOB EHRLICH GENERAL ELECTION	3,214.77
PHONE BANK	MEMBERS	28 OCT 94	X	DON YOUNG GENERAL ELECTION	500.00
PHONE BANK	MEMBERS	28 OCT 94	X	THOMAS DAVIS III GENERAL ELECTION	2,436.33
PHONE BANK	MEMBERS	28 OCT 94	X	RICHARD HASTINGS GENERAL ELECTION	1,256.30
PHONE BANK	MEMBERS	28 OCT 94	X	WILLIAM MARTINI GENERAL ELECTION	477.20
PHONE BANK	MEMBERS	28 OCT 94	X	BOB MOPPERT GENERAL ELECTION	4,141.80
PHONE BANK	MEMBERS	28 OCT 94	X	CHARLES NORWOOD GENERAL ELECTION	724.90
PHONE BANK	MEMBERS	28 OCT 94	X	ZACH WAMP GENERAL ELECTION	701.20
PHONE BANK	MEMBERS	28 OCT 94	X	GIL GUTKNECHT GENERAL ELECTION	3,481.53
PHONE BANK	MEMBERS	28 OCT 94	X	STEVE LATOURETTE GENERAL ELECTION	662.00
PHONE BANK	MEMBERS	28 OCT 94	X	ENID WALDHOLTZ GENERAL ELECTION	519.50
PHONE BANK	MEMBERS	28 OCT 94	X	PAT WILLIAMS GENERAL ELECTION	10,755.81
PHONE BANK	MEMBERS	28 OCT 94	X	LARRY LAROCO GENERAL ELECTION	1,700.30

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4,752.54+  
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 500.00+  
 2,436.33+  
 1,256.30+  
 477.20+  
 4,141.80+  
 724.90+  
 701.20+  
 3,481.53+  
 682.00+  
 519.50+  
 10,755.81+  
 1,700.33+  
 57,306.53\*+

ID #C70000715

SUMMARY OF COMMUNICATION COST

Type of	Category of	Date of	Check One	Candidate, State, District	Cost of
of	of	of	of	of	of
Communication	Communication	Communication	Support/Oppos	Communication	Communication
PHONE BANK	MEMBERS	28 OCT 94	X	JOLENE UNSOLD GENERAL ELECTION	1,249.40
PHONE BANK	MEMBERS	28 OCT 94	X	JOHN PAPPAGEORGE GENERAL ELECTION	2,751.45
PHONE BANK	MEMBERS	28 OCT 94	X	FRANK RIGGS GENERAL ELECTION	4,905.51
PHONE BANK	MEMBERS	28 OCT 94	X	DAVID FUNDERBURK GENERAL ELECTION	567.20
PHONE BANK	MEMBERS	28 OCT 94	X	BOB BARR GENERAL ELECTION	788.00
PHONE BANK	MEMBERS	28 OCT 94	X	DAVID MAINTOSH GENERAL ELECTION	729.70
PHONE BANK	MEMBERS	28 OCT 94	X	JOHN HOSTETLER GENERAL ELECTION	862.30
PHONE BANK	MEMBERS	28 OCT 94	X	DAN FRISA GENERAL ELECTION	2,118.87
PHONE BANK	MEMBERS	28 OCT 94	X	CHARLES BASS GENERAL ELECTION	1,148.80
PHONE BANK	MEMBERS	28 OCT 94	X	WALTER JONES GENERAL ELECTION	797.70
PHONE BANK	MEMBERS	28 OCT 94	X	JON CHRISTENSEN GENERAL ELECTION	2,221.05
PHONE BANK	MEMBERS	28 OCT 94	X	TAD JUDE GENERAL ELECTION	3,308.37
PHONE BANK	MEMBERS	28 OCT 94	X	MARK NEUMAN GENERAL ELECTION	958.90
PHONE BANK	MEMBERS	28 OCT 94	X	BART STUPAK GENERAL ELECTION	6,348.03
PHONE BANK	MEMBERS	28 OCT 94	X	EUGENE FONTENOT GENERAL ELECTION	1,835.34
PHONE BANK	MEMBERS	28 OCT 94	X	LYNN SLABY GENERAL ELECTION	631.30

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- 631.30+
- 1.835.34+
- 6.348.03+
- 958.90+
- 3.308.37+
- 2.221.05+
- 797.70+
- 1.148.90+
- 2.118.87+
- 882.50+
- 729.70+
- 788.00+
- 567.20+
- 4.605.51+
- 2.751.45+
- 1.246.40+

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ID #C70000716

**SUMMARY OF COMMUNICATION COST**

Type of	Category of	Date of	Check One	Candidate, State, District	Election	Communication	Support	Oppose	Cost of
of	of	of				Communication			of
DIRECT	MEMBERS	2 NOV 94	X	RICK SANTORUM	GENERAL ELECTION	PA - SENATE			1,428.90
DIRECT	MEMBERS	2 NOV 94	X	BILL FRIST	GENERAL ELECTION	TN - SENATE			10,571.22
DIRECT	MEMBERS	2 NOV 94	X	FRED THOMPSON	GENERAL ELECTION	TN - SENATE			10,571.23
DIRECT	MEMBERS	2 NOV 94	X	COLIN McILLIAN	GENERAL ELECTION	NM - SENATE			8,101.10
DIRECT	MEMBERS	2 NOV 94	X	MARK SHARPE	GENERAL ELECTION	FL - 11			833.80
DIRECT	MEMBERS	2 NOV 94	X	RICK BOUCHER	GENERAL ELECTION	VA - 9			2,207.92
DIRECT	MEMBERS	2 NOV 94	X	JAY DICKEY	GENERAL ELECTION	AR - 4			2,470.16
DIRECT	MEMBERS	2 NOV 94	X	FRANK TREJEDA	GENERAL ELECTION	TX - 28			938.54
DIRECT	MEMBERS	2 NOV 94	X	L.F. PAYNE	GENERAL ELECTION	VA - 5			1,853.72
DIRECT	MEMBERS	2 NOV 94	X	CHARLES NORWOOD	GENERAL ELECTION	GA - 10			1,828.80
PHONE	MEMBERS	5 NOV 94	X	J.D. HAYWORTH	GENERAL ELECTION	AZ - 6			250.00
PHONE	MEMBERS	7 NOV 94	X	JOHN CARROLL	GENERAL ELECTION	VT - AT LARGE			1,259.10
PHONE	MEMBERS	15 NOV 94	X	DAVID MCINTOSH	GENERAL ELECTION	IN - 2			320.00

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320.00+  
1.269.10+  
250.00+  
1.626.90+  
1.853.72+  
936.54+  
2.470.16+  
2.207.92+  
933.90+  
8.101.10+  
10.571.23+  
10.571.22+  
1.428.90+

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Federal Election Commission  
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Records

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PREPARED BY *PH* DATE PREPARED 3-15-95