

January 7, 2011

Cabell Hobbs, Treasurer Fiorina Victory Committee P.O. Box 365 McLean, VA 22101

Response Due Date: February 11, 2011

Identification Number: C00471649

Reference: 12 Day Pre-General Report (10/1/10 - 10/13/10)

Dear Treasurer:

This letter is prompted by the Commission's preliminary review of the report(s) referenced above. This notice requests information essential to full public disclosure of your federal election campaign finances. Failure to adequately respond by the response date noted above could result in an audit or enforcement action. Additional information is needed for the following item:

-Commission Regulations require that a committee discloses the identification of all individuals who contribute in excess of \$200 in a calendar year. (11 CFR § 104.3(a)(4)(i)) Identification for an individual is defined as the full name (first name, middle name or initial, if available, and last name; initials for first and last name are not acceptable), complete mailing address, occupation, and name of employer. (11 CFR § 100.12) Your report discloses contributions from individuals for which the identification is not complete.

Further, the attached employer and occupation entries appear on your report and are not considered acceptable.

You must provide the missing information or clarify the information provided. If you are unable to do so, you must demonstrate that "best efforts" have been used to obtain the information. To establish "best efforts," you must provide the Commission with a detailed description of your procedures for requesting the information. Establishing "best efforts" is a three-fold process.

First, your original solicitation must include a clear and conspicuous request for the contributor information and must inform the contributor of

the requirements of federal law for the reporting of such information. (11 CFR § 104.7(b)(1)) See 11 CFR § 104.7(b)(1)(B) for examples of acceptable statements regarding the requirements of federal law.

Second, if the information is not provided, you must make one follow-up, stand alone effort to obtain this information, regardless of whether the contribution(s) was solicited or not. This effort must occur no later than 30 days after receipt of the contribution and may be in the form of a written request or an oral request documented in writing. (11 CFR § 104.7(b)(2)) The requests must:

- clearly ask for the missing information, without soliciting a contribution;
- inform the contributor of the requirements of federal law for the reporting of such information, and
- if the request is written, include a pre-addressed post card or return envelope.

Third, if you receive contributor information after the contribution(s) has been reported, you should either a) file with your next regularly scheduled report, an amended memo Schedule A listing all the contributions for which additional information was received; or b) file on or before your next regularly scheduled reporting date, amendments to the report(s) originally disclosing the contribution(s). (11 CFR § 104.7(b)(4))

Please amend your report to provide/clarify the information or provide a detailed description of your procedures for requesting the information. For more information on demonstrating "best efforts," please refer to the Campaign Guide.

Please note, you will not receive an additional notice from the Commission on this matter. Adequate responses must be received by the Commission on or before the due date noted above to be taken into consideration in determining whether audit action will be initiated. Failure to comply with the provisions of the Act may also result in an enforcement action against the committee. Any response submitted by your committee with be placed on the public record and will be considered by the Commission prior to taking enforcement action. Requests for extensions of time in which to respond will not be considered.

Electronic filers must file amendments (to include statements, designations and reports) in an electronic format and must submit an amended report in its entirety, rather than just those portions of the report that are being amended. If you should have any questions regarding this matter or wish to verify the adequacy of your response, please

FIORINA VICTORY COMMITTEE

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contact me on our toll-free number (800) 424-9530 (at the prompt press 5 to reach the Reports Analysis Division) or my local number (202) 694-1159.

Sincerely,

Allen Norfleet

Senior Campaign Finance Analyst

Reports Analysis Division

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Employer	Occupation
ACS	OWNER
BEVERAGE DISTRIBUTION	BEVERAGE MGMT
HCTV	ACCOUNTANT
HERZOG CONTRACTING CORPORATION	INFORMATION REQUESTED PER BEST EFFORTS
INFORMATION REQUESTED PER BEST EFFORTS	ADMINISTRATION
INFORMATION REQUESTED BER BEST EFFORTS	ATTORNEY
INFORMATION REQUESTED PER BEST EFFORTS	C.F.O.
INFORMATION REQUESTED PER BEST FFFORTS	CEO
INFORMATION REQUESTED PER BEST EFFORTS	INFORMATION REQUESTED PER BEST EFFORTS
INFORMATION REQUESTED PER BEST EFFORTS	PRESIDENT
LOCKTON COMPANIES	INFORMATION REQUESTED PER BEST EFFORTS
N/A	N/A
NONE	NONE
NOT APPLICABLE	EDUCATOR
RIG	INSURANCE SALES
S.C.M.R.	LAWYER
SELF-EMPLOYED	AUTO
SELF-EMPLOYED	BUSINESSMAN
SELF-EMPLOYED	DIRECTOR
SELF-EMPLOYED	EXECUTIVE
SELF-EMPLOYED	MANAGER
SELF-EMPLOYED	OWNER
SELF-EMPLOYED	OWNER/SMALL BUSINESS
SELF-EMPLOYED	SELF-EMPLOYED