



THE PHILIP MORRIS COMPANIES INC. POLITICAL ACTION COMMITTEE  
120 Park Avenue  
New York, NY 10017

RECEIVED  
APR 6 11 19 1997

*Democracy is not a Spectator Sport*

April 3, 1997

Via Certified Mail

Mr. Richard Ng  
Reports Analyst  
Reports Analysis Division  
Federal Elections Commission  
999 E Street, NW  
Washington, DC 20463

Re: Philip Morris Companies Inc. Political Action Committee  
FEC Identification No. C00089136

Dear Sir:

This letter responds to your letter dated March 19, 1997, in which you asked questions about the Year End Report (11/26/96 -12/31/96) filed by the Philip Morris Companies Inc. Political Action Committee ("PHIL-PAC"). Responses to your questions are provided below. A copy of the relevant pages of the Monthly Report, as corrected, is enclosed.

**Item #1:** Schedule B reports payments to Crestar Bank, which are not also reported on Schedule C.

Response: Loan re-payment activity is recorded on Schedule C, attached. Please note that the loan was fully repaid during the reporting period.

**Item # 2:** The beginning cash balance does not equal the ending cash balance on the previous report.

Response: The beginning cash balance for this report and the ending cash balance for the previous report, as amended, have been harmonized. Please see the attached Detailed Summary Page and the Detailed Summary Page in PHIL-PAC's response to your request for information about the 30-day Post-General Report (10/17/96-11/25/96), filed this same day.

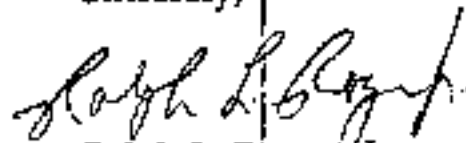
Mr. Richard Ng  
April 3, 1997  
Page 2

**Item #3:** The totals on Lines 17, 19, 20, Column B of the Detailed Summary Page appear to be incorrect

**Response:** The attached Detailed Summary Page provides the correct totals for Lines 17, 19, and 20, Column B.

If you have any additional questions, or need further clarification, please contact me at (212) 878-2206.

Sincerely,



Ralph L. Rogers, Jr.  
Assistant Treasurer,  
PHIL-PAC

Enclosures

# REPORT OF RECEIPTS AND DISBURSEMENTS

For Other Than An Authorized Committee  
(Summary Page)

RECEIVED  
FEDERAL ELECTION COMMISSION  
600... 5500E MAIL ROOM

APR 8 11 10 AM '97

|   |   |   |
|---|---|---|
| 1. NAME OF COMMITTEE (in full)<br>Philip Morris Companies Inc. Political Action Committee (PHIL-PAC)                |   | 2. FEC IDENTIFICATION NUMBER<br>C00089136 |
| ADDRESS (number and street) <input type="checkbox"/> Check if different than previously reported<br>120 PARK AVENUE |   |   |
| CITY, STATE and ZIP CODE<br>NEW YORK, NY 10017  | 3. <input checked="" type="checkbox"/> This committee qualified as a multicandidate committee DURING THIS Reporting Period on<br>...7/18/79... (date) |   |

## 4. TYPE OF REPORT

(a)  April 15 Quarterly Report  
 July 15 Quarterly Report  
 October 15 Quarterly Report  
 January 31 Year End Report  
 July Mid Year Report (Non-election Year Only)  
 Termination Report

Monthly Report Due on:  
 February 20     June 20     October 20  
 March 20     July 20     November 20  
 April 20     August 20     December 20  
 May 20     September 20     January 31

Twelfth day report preceding \_\_\_\_\_  
(Type of Election) \_\_\_\_\_  
election on \_\_\_\_\_ in the State of \_\_\_\_\_

Thirtieth day report following the General Election on \_\_\_\_\_  
in the State of \_\_\_\_\_

(b) Is this Report an Amendment?  YES  NO

| SUMMARY   | COLUMN A<br>This Period | COLUMN A<br>Calendar Year-to-Date   |
|---|-------------------------|---|
| 5. Covering Period <u>11/26/96</u> through <u>12/31/96</u>  |                         |   |
| 6. (a) Cash on Hand January 1, 1998   |                         | \$78,890.10   |
| (b) Cash on Hand at Beginning of Reporting Period   | \$59,691.16             |   |
| (c) Total Receipts (from line 19)   | \$50,034.13             | \$787,295.99  |
| (d) Subtotal (add Lines 6(b) and 6(c) for Column A and Lines 6(a) and 6(c) for Column B)                                | \$109,725.29            | \$866,186.09  |
| 7. Total Disbursements (from Line 20)   | \$74,576.82             | \$642,036.62  |
| 8. Cash on Hand at Close of Reporting Period (subtract Line 7 from Line 6(d))   | \$35,148.47             | \$35,149.47   |
| 9. Debt Political Party Committees (itemize all on Schedule C and/or Schedule D)  | \$0.00                  | For further information contact:<br>Federal Election Commission<br>999 E Street, NW<br>Washington, DC 20463<br>Toll Free 800-424-9530<br>Local 202-376-3120 |
| 10. Debts and Obligations Owed BY the Committee (itemize all on Schedule C and/or Schedule D)                           | \$0.00                  |   |
| I certify that I have examined this Report and to the best of my knowledge and belief it is true, correct and complete. |                         |   |
| Type of Print Name of Treasurer<br>Ralph L. Rogers, Jr. - Assistant Treasurer   |                         | Date<br>3/14/97   |
| Signature of Treasurer<br><i>Ralph L. Rogers, Jr.</i>   |                         |   |

NOTE: Submission of false, erroneous, or incomplete information may subject the person signing this Report to the penalties of 2 U.S.C. § 437g.

FEC FORM 3X  
(revised 1/1/91)

# DETAILED SUMMARY PAGE

## OF RECEIPTS AND DISBURSEMENTS

PAGE 2, FEC FORM 3X

(revised 1/1/91)

| NAME OF COMMITTEE   |  | REPORT COVERING PERIOD |               |
|---|--|------------------------|---------------|
| Philip Morris Companies Inc. Political Action Committee (PHIL-PAC)                        |  | FROM: 11/28/96         | TO: 12/31/96  |
|   |  | COLUMN A               | COLUMN B      |
|   |  | Total This Period      | Calendar Year |
| <b>I. Receipts</b>  |  |                        |               |
| 11. Contributions   |  |                        |               |
| a. Individuals/Persons Other Than Political Committees                                    |  |                        |               |
| I. Itemized (use Schedule A)  |  | 28,321.45              | 382,961.25    |
| II. Unitemized  |  | 10,001.70              | 322,095.40    |
| III. Total  | (add I and II) ▶                                 | 48,323.15              | 705,056.65    |
| b. Political Party Committees   |  | 0.00                   | 0.00          |
| c. Other Political Committees (such as PACs)  |  | 0.00                   | 0.00          |
| d. Total Contributions  | (add a III, b and c) ▶                           | 48,323.15              | 705,056.65    |
| 12. Transfer From Affiliated/Other Party Committees                                       |  | 0.00                   | 0.00          |
| 13. All Loans Received  |  | 0.00                   | 75,000.00     |
| 14. Loan Repayments Received  |  | 0.00                   | 0.00          |
| 15. Offsets To Operating Expenditures (Refunds, Rebates, etc.)                            |  | 0.00                   | 492.00        |
| 16. Refunds of Contributions Made to Federal Candidates and Other Political Committees    |  | 1,500.00               | 10,250.00     |
| 17. Other Federal Receipts (Dividends, Interest, etc.)                                    |  | 210.98                 | 6,487.34      |
| 18. Transfers from Nonfederal Account for Joint Activity                                  |  | 0.00                   | 0.00          |
| 19. Total Receipts  | (add 11d, 12, 13, 14, 15, 16, 17, and 18) ▶      | 50,034.13              | 797,295.99    |
| 20. Total Federal Receipts  | (subtract line 18 from line 19) ▶                | 50,034.13              | 797,295.99    |
| <b>II. Disbursements</b>  |  |                        |               |
| 21. Operating Expenditures  |  |                        |               |
| a. Shared Federal/Non-Federal Activity (from Schedule H4)                                 |  |                        |               |
| i. Federal Share  |  | 0.00                   | 0.00          |
| ii. Non-Federal Share   |  | 0.00                   | 0.00          |
| b. Other Federal Operating Expenditures   |  | 675.82                 | 8,849.12      |
| c. Total Operating Expenditures   | (Add a i, a ii, and b) ▶                         | 675.82                 | 8,849.12      |
| 22. Transfers to Affiliated/Other Party Committees  |  | 0.00                   | 113,852.00    |
| 23. Contributions to Federal Candidates/Committees and Other Political Committees         |  | (1,000.00)             | 607,317.40    |
| 24. Independent Expenditures (use Schedule E)   |  | 0.00                   | 0.00          |
| 25. Coordinated Expenditures Made by Party Committees (2 U.S.C. 441a(d)) (use Schedule F) |  | 0.00                   | 0.00          |
| 26. Loan Repayments Made  |  |                        |               |
| 27. Loans Made  |  | 75,000.00              | 75,000.00     |
| 28. Refunds of Contributions to:  |  |                        |               |
| a. Individuals/Persons Other Than Political Committees                                    |  | 0.00                   | 180.00        |
| b. Political Party Committees   |  | 0.00                   | 0.00          |
| c. Other Political Committees (such as PACs)  |  | 0.00                   | 0.00          |
| d. Total Contribution Refunds   | (Add a, b and c) ▶                               | 0.00                   | 180.00        |
| 29. Other Disbursements   |  | (100.00)               | 37,038.10     |
| 30. Total Disbursements   | (add 21c, 22, 23, 24, 25, 26, 27, 28d, and 29) ▶ | 74,575.82              | 842,036.62    |
| 31. Total Federal Disbursements   | (subtract line 21 a ii from line 30) ▶           | 74,575.82              | 842,036.62    |
| <b>III. Net Contributions/Operating Expenditures</b>                                      |  |                        |               |
| 32. Total Contributions (other than loans) (from line 11d)                                |  | 48,323.15              | 705,056.65    |
| 33. Total Contributions Refunds (from line 28d)   |  | 0.00                   | 180.00        |
| 34. Net Contributions (other than loans) (subtract line 33 from 32)                       |  | 48,323.15              | 704,876.65    |
| 35. Total Federal Operating Expenditures  | (add 21 a i and 21 b) ▶                          | 675.82                 | 8,849.12      |
| 36. Offsets to Operating Expenditures (from line 15)                                      |  | 0.00                   | 492.00        |
| 37. Net Operating Expenditures  | (subtract line 36 from 35) ▶                     | 675.82                 | 8,357.12      |

**SCHEDULE C**  
(Revised 3/80)

**LOANS**

Page \_\_\_\_ of \_\_\_\_ for  
LINE NUMBER \_\_\_\_  
(Use separate schedules  
for each numbered line)

|  |  |   |   |  |  |
|--|--|---|---|--|--|
| Name of Committee (In Full)<br><b>Philip Morris Companies Inc. Political Action Committee (PHIL-PAC)</b>   |  |   |   |  |  |
| <b>A. Full Name, Mailing Address and ZIP Code of Loan Source</b><br><br>Crestar Bank<br>919 East Main Street<br>Richmond, VA 23219<br>Election: <input type="checkbox"/> Primary <input checked="" type="checkbox"/> General <input type="checkbox"/> Other (specify): | <b>Original Amount of Loan</b><br><br>\$75,000                                 | <b>Cumulative Payment To Date</b><br><br>\$75,000                           | <b>Balance Outstanding at Close of This Period</b><br><br>\$ 0.00 |  |  |
| Terms: Date Incurred <u>10/4/96</u> Date Due <u>12/31/96</u> Interest Rate <u>Prime</u> %(apr) <input type="checkbox"/> Secured  |  |   |   |  |  |
| List All Endorsers or Guarantors (If any) to Item A  |  |   |   |  |  |
| 1. Full Name, Mailing Address and ZIP Code   | Name of Employer<br><br>Occupation<br><br>Amount Guaranteed Outstanding:<br>\$ | (This area is intentionally left blank for endorser/guarantor information.) |   |  |  |
| 2. Full Name, Mailing Address and ZIP Code   | Name of Employer<br><br>Occupation<br><br>Amount Guaranteed Outstanding:<br>\$ |   |   |  |  |
| 3. Full Name, Mailing Address and ZIP Code   | Name of Employer<br><br>Occupation<br><br>Amount Guaranteed Outstanding:<br>\$ |   |   |  |  |
| <b>B. Full Name, Mailing Address and ZIP Code of Loan Source</b>   |  |   |   |  |  |
| Election: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):  |  |   |   |  |  |
| Terms: Date Incurred _____ Date Due _____ Interest Rate _____ %(apr) <input type="checkbox"/> Secured  |  |   |   |  |  |
| List All Endorsers or Guarantors (If any) to Item B  |  |   |   |  |  |
| 1. Full Name, Mailing Address and ZIP Code   | Name of Employer<br><br>Occupation<br><br>Amount Guaranteed Outstanding:<br>\$ | (This area is intentionally left blank for endorser/guarantor information.) |   |  |  |
| 2. Full Name, Mailing Address and ZIP Code   | Name of Employer<br><br>Occupation<br><br>Amount Guaranteed Outstanding:<br>\$ |   |   |  |  |
| 3. Full Name, Mailing Address and ZIP Code   | Name of Employer<br><br>Occupation<br><br>Amount Guaranteed Outstanding:<br>\$ |   |   |  |  |
| <b>SUBTOTALS This Period This Page (optional)</b>  |  |   |   |  |  |
| <b>TOTALS This Period (last page in this line only)</b>  |  |   |   |  |  |
| 0.00   |  |   |   |  |  |
| Carry outstanding balance only to LINE 9, Schedule D, for this line. If no Schedule D, carry forward to appropriate line of Summary.   |  |   |   |  |  |

Federal Election Commission  
ENVELOPE REPLACEMENT PAGE  
FOR INCOMING DOCUMENTS

The Commission has added this page to the end of this filing to indicate how it was received.

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DATE OF RECEIPT

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*SES*  
PREPARER

4-8-97  
DATE PREPARED