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COMMISSION MAIL ROOM

American Financial Services Association <sup>MAR 24 2 34 PM '97</sup>

# MEMO

To: Richard Ng, Report Analyst  
From: Perla C. Manuel, PAC Administrator  
Date: 3/24/97  
Subject: 12th Day Pre-General Report FEC I.D.# C00038604

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Attached please find the amended report for the 1996 Pre-general FEC Report. Apparently the software system omitted receipt totals which have been corrected by reprocessing. The FEC reports succeeding were filed correctly. (30 Day Post General Report, and the year-end report).

As per the October monthly report, (9/1/96 - 9/30/96) for the past two years our Association PAC operated under a dos software. Back in July 1996 the AFSA PAC replaced its software with a new vendor and upgraded to a windows package. At that time we were made unaware of the differences in the old software and new software system with respect to calculating itemized receipts. This is clearly a software compatibility problem that keeps resurfacing. I have had several meetings with my current vendor to correct this problem and have been appointed a new customer representative that is monitoring the problem. At the moment they are recommending that our Association re-process its FEC Reports from January 1996 to July 1996. According to the vendor, re-processing these FEC Reports should correct the problem.

I will be submitting the October monthly report to you along with other Reports that need to be amended this week once.

I have attached a letter once again for your review from our PAC software vendor outlining the problems we have incurred as a result of the incompatibility in software.

# GNOSSOS

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## SOFTWARE

December 5, 1996

Federal Election Commission  
999 E Street, NW  
Washington, DC 20463

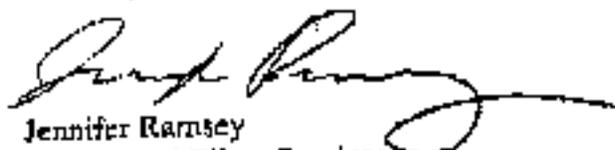
Dear Madam or Sir:

I am writing on behalf of the American Financial Services Association (FEC Identification Number C000386(4)). AFSA is using Keep in Touch® PAC SOLUTION, one of our software products, to manage their PAC.

We converted their data from an older system written by another vendor in August of this year. After the data was successfully converted, they began using our system to file their monthly FEC filing report of receipts and disbursements. We received word from them today that your organization had notified them of a problem with their filing reports. You informed them that their year to date totals for lines 11ai and 11aii were inconsistent to the reports that they had filed through the July report due August 20, 1996.

Our system calculates the receipts from individuals for itemization according to the filing period. If the total amount given by an individual during the time period exceeds \$200, they are reported on Schedule 1, Line 11ai. Their old system calculated the receipts from individuals for itemization on a per contribution basis. This different approach in itemization between vendors created the discrepancy between the July filing due August 20 and the August filing due September 20. Please note, however, that the total dollar amounts of receipts and disbursements reported by AFSA are consistent throughout the year.

Sincerely,



Jennifer Ramsey  
Manager of Client Services  
Grossos Software

cc: Perla Manuel, AFSA