REPORT OF RECEIPTS AND DISBURSEMENTS

For Other Than An Authorized Committee
(Summary Page)

RECEIVED
FEDERAL ELECTION
COMMISSION

FEB 26 11 24 AM '98

USE FEC MAILING LABEL OR TYPE OR PRINT

1. NAME OF COMMITTEE (in full)
National Association Of Life Underwriters-
Political Action Committee

ADDRESS (number and street) ☐ Check if different than previously reported
1922 F Street, N.W.

CITY, STATE and ZIP CODE
Washington, D.C. 20006

2. FEC IDENTIFICATION NUMBER
C00005249

3. [XX] This committee has qualified as a multicandidate committee. (see FEC FORM 1M)

4. TYPE OF REPORT

(a) ☐ April 15 Quarterly Report
☐ July 15 Quarterly Report
☐ October 15 Quarterly Report
☐ January 31 Year End Report
☐ July 31 Mid Year Report (Non-election Year Only)
☐ Termination Report

Monthly Report Due On:
[XX] February 20 ☐ June 20 ☐ October 20
☐ March 20 ☐ July 20 ☐ November 20
☐ April 20 ☐ August 20 ☐ December 20
☐ May 20 ☐ September 20 ☐ January 31

☐ Twelfth day report preceding _____ (Type of Election) election on _____ in the State of _____

☐ Thirtieth day report following the General Election on _____ in the State of _____

(b) Is this Report an Amendment? ☐ YES [x] NO

SUMMARY	COLUMN A This Period	COLUMN B Calendar Year-to-Date
5. Covering Period January 1, 1998 through January 31, 1998		
6. (a) Cash on Hand January 1, 19____		$798,698.87
(b) Cash on Hand at Beginning of Reporting Period	$798,698.87	
(c) Total Receipts (from Line 19)	$ 74,482.61	$ 74,482.61
(d) Subtotal (add Lines 6(b) and 6(c) for Column A and Lines 6(a) and 6(c) for Column B)	$873,181.48	$873,181.48
7. Total Disbursements (from Line 30)	$ 20,215.26	$ 20,215.26
8. Cash on Hand at Close of Reporting Period (subtract Line 7 from Line 6(d))	$852,966.22	$852,966.22
9. Debts and Obligations Owed TO the Committee (Itemize all on Schedule C and/or Schedule D)	$ 0	
10. Debts and Obligations Owed BY the Committee (Itemize all on Schedule C and/or Schedule D)	$ 0	

For further information contact:
Federal Election Commission
999 E Street, NW
Washington, DC 20463
Toll Free 800-424-9530
Local 202-219-3420

I certify that I have examined this Report and to the best of my knowledge and belief it is true, correct and complete.

Type or Print Name of Treasurer
Dominick Camisi, Assistant Treasurer

Signature of Treasurer

Date 2/20/98

NOTE: Submission of false, erroneous, or incomplete information may subject the person signing this Report to the penalties of 2 U.S.C. §437g.

FEC FORM 3X
(revised 9/93)

DETAILED SUMMARY PAGE
OF RECEIPTS AND DISBURSEMENTS
PAGE 2, FEC FORM 3X

(revised 1/1/91)

NAME OF COMMITTEE: NALE-PAC

REPORT COVERING PERIOD FROM 1/1/98 TO: 1/31/98

	COLUMN A Total This Period	COLUMN B Calendar Year
I. Receipts		
11. Contributions (other than loans) From:		
a. Individual/Persons Other Than Political Committees		
i. Itemized (use Schedule A)	8,483.90	8,483.90
ii. Unitemized	64,985.16	64,985.16
iii. Total (add i and ii) ➤	73,469.06	73,469.06
b. Political Party Committees		
c. Other Political Committees (such as PACs)		
d. Total Contributions (add a iii, b and c) ➤	73,469.06	73,469.06
12. Transfers From Affiliated/Other Party Committees		
13. All Loans Received		
14. Loan Repayments Received		
15. Offsets To Operating Expenditures (Refunds, Rebates, etc.)		
16. Refunds of Contributions Made to Federal Candidates and Other Political Committees		
17. Other Federal Receipts (Dividends, Interest, etc.)	1,013.55	1,013.55
18. Transfers from Nonfederal Account for Joint Activity		
19. Total Receipts (add 11d, 12, 13, 14, 15, 16, 17, and 18) ➤	74,482.61	74,482.61
20. Total Federal Receipts (subtract line 18 from line 19) ➤	74,482.61	74,482.61
II. Disbursements		
21. Operating Expenditures:		
a. Shared Federal/Non-Federal Activity (from Schedule H4)		
i. Federal Share		
ii. Non-Federal Share		
b. Other Federal Operating Expenditures	114.76	114.76
c. Total Operating Expenditures (add a i, a ii, and b) ➤	114.76	114.76
22. Transfers to Affiliated/Other Party Committees		
23. Contributions to Federal Candidates/Committees and Other Political Committees	20,100.50	20,100.50
24. Independent Expenditures (use Schedule E)		
25. Coordinated Expenditures Made by Party Committees (2 U.S.C. 441a(d)) (use Schedule F)		
26. Loan Repayments Made		
27. Loans Made		
28. Refunds of Contributions To:		
a. Individuals/Persons Other Than Political Committees		
b. Political Party Committees		
c. Other Political Committees (such as PACs)		
d. Total Contribution Refunds (add a, b and c) ➤		
29. Other Disbursements		
30. Total Disbursements (add 21c, 22, 23, 24, 25, 26, 27, 28d, and 29) ➤	20,100.50	20,100.50
31. Total Federal Disbursements (subtract line 21 a ii from line 30) ➤	20,100.50	20,100.50
III. Net Contributions/Operating Expenditures		
32. Total Contributions (other than loans)(from line 11d)	73,469.06	73,469.06
33. Total Contribution Refunds (from line 28d)	0	0
34. Net Contributions (other than loans)(subtract line 33 from 32)	73,469.06	73,469.06
35. Total Federal Operating Expenditures (add 21 a i and 21 b) ➤	114.76	114.76
36. Offsets to Operating Expenditures (from line 15)	0	0
37. Net Operating Expenditures (subtract line 36 from 35) ➤	114.76	114.76

SCHEDULE A **ITEMIZED RECEIPTS**

Use separate schedule(s) for each category of the Detailed Summary Page

FOR LINE NUMBER 11 (a) (i)

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

NAME OF COMMITTEE (In Full)
National Association of Life Underwriters Political Action Committee

A. Full Name, Mailing Address and ZIP Code	Name of Employer / Occupation	Date (month, day, year)	Amount of Each Receipt this Period
David R. Alter, CLU 65 Willowbrook Blvd., 1st Flr. Wayne, NJ 07470-7051 Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Self-employed Occupation: Insurance agent Aggregate Year-to-Date > $ 480.00	01/05/98	480.00
B. Full Name, Mailing Address and ZIP Code	Name of Employer / Occupation	Date (month, day, year)	Amount of Each Receipt this Period
John Steven Blount 700 Pujo Street Lake Charles, LA 70601-4369 Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Self-employed Occupation: Insurance agent Aggregate Year-to-Date > $ 500.00	01/12/98	500.00
C. Full Name, Mailing Address and ZIP Code	Name of Employer / Occupation	Date (month, day, year)	Amount of Each Receipt this Period
Lawrence Brody, JD 211 N. Broadway, 36th Floor St. Louis, MO 63102-2733 Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Self-employed Occupation: Insurance agent Aggregate Year-to-Date > $ 480.00	01/05/98	480.00
D. Full Name, Mailing Address and ZIP Code	Name of Employer / Occupation	Date (month, day, year)	Amount of Each Receipt this Period
Paul R. Duckley, Jr., CLU, ChFC 75 Market St., #401 Portland, ME 04101 Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Self-employed Occupation: Insurance agent Aggregate Year-to-Date > $ 360.00	01/02/98	360.00
E. Full Name, Mailing Address and ZIP Code	Name of Employer / Occupation	Date (month, day, year)	Amount of Each Receipt this Period
William S. Cochran, CLU 162 Fourth Avenue, North 3rd Floor Nashville, TN 37219-2407 Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Self-employed Occupation: Insurance agent Aggregate Year-to-Date > $ 1200.00	01/12/98	1200.00
F. Full Name, Mailing Address and ZIP Code	Name of Employer / Occupation	Date (month, day, year)	Amount of Each Receipt this Period
Thomas L. Deleot, CLU, ChFC 380 Knollwood, Suite 415 Winston-Salem, NC 27103-1848 Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Self-employed Occupation: Insurance agent Aggregate Year-to-Date > $ 220.00	01/14/98	220.00
G. Full Name, Mailing Address and ZIP Code	Name of Employer / Occupation	Date (month, day, year)	Amount of Each Receipt this Period
William H. Dodd, CLU 115 Broadway, 17th Floor New York, NY 10006-2601 Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Self-employed Occupation: Insurance agent Aggregate Year-to-Date > $ 500.00	01/07/98	500.00

SUBTOTAL of Receipts This Page (optional) > $3,740.00

TOTAL This Period (last page this line number only) >

SCHEDULE A **ITEMIZED RECEIPTS**

Use separate schedule(s) for each category of the Detailed Summary Page

FOR LINE NUMBER 11(a) (i)

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NAME OF COMMITTEE (in Full)
National Association of Life Underwriters Political Action Committee

Full Name, Mailing Address and ZIP Code	Name of Employer / Occupation	Date (month, day, year)	Amount of Each Receipt this Period
A. Vernon W. Holleman, Jr. CLU ChFC 5550 Friendship Blvd. Suite 502 Chevy Chase, MD 20815 Receipt For: ☐ Primary ☐ General ☐ Other (specify):	self-employed insurance agent Aggregate Year-to-Date $ 300.00	1/13/98	$300.00
B. Robert H. Kerrigan, Jr. CLU, ChFC 888 West Sixth Street, 2nd Floor Los Angeles, CA 90017-2703 Receipt For: ☐ Primary ☐ General ☐ Other (specify):	self-employed insurance agent Aggregate Year-to-Date $ 500.00	1/6/98	$500.00
C. D. Michael Lane, CLU 411 Union Street #1910 Nashville, TN 37219-1701 Receipt For: ☐ Primary ☐ General ☐ Other (specify):	self-employed insurance agent Aggregate Year-to-Date $ 335.40	1/9/98 1/5/98	$5.40 $330.00
D. Jerome A. Lindberg 100 E. Washington St., 5th Floor Syracuse, NY 13202-1612 Receipt For: ☐ Primary ☐ General ☐ Other (specify):	self-employed insurance agent Aggregate Year-to-Date $ 400.00	1/13/98	$400.00
E. Gene L. Mahn 1635 La Granada Drive Thousand Oaks, CA 91362-2146 Receipt For: ☐ Primary ☐ General ☐ Other (specify):	self-employed insurance agent Aggregate Year-to-Date $ 308.50	1/9/98 1/5/98	$8.50 $300.00
F. Van E. Mueller Box 450 Brookfield, WI 53008 Receipt For: ☐ Primary ☐ General ☐ Other (specify):	self-employed insurance agent Aggregate Year-to-Date $ 630.00	1/27/98 1/27/98	$600.00 $30.00
G. Jesse Patton 2175 NW 86th/Suite 14 Des Moines, IA 50325-5557 Receipt For: ☐ Primary ☐ General ☐ Other (specify):	self-employed insurance agent Aggregate Year-to-Date $ 300.00	1/2/98	$300.00

SUBTOTAL of Receipts This Page (optional) $2,773.90

TOTAL This Period (last page this line number only) .....

SCHEDULE A **ITEMIZED RECEIPTS**

Use separate schedule(s) for each category of the Detailed Summary Page

FOR LINE NUMBER 11(a) (i)

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NAME OF COMMITTEE (In Full)
National Association of Life Underwriters Political Action Committee

Full Name, Mailing Address and ZIP Code	Name of Employer / Occupation	Date (month, day, year)	Amount of Each Receipt this Period
A. Wilmer S. Poynor, III 104 Inverness Ctr. Pl. - #500 Birmingham, AL 35242-4865 Receipt For: ☐ Primary ☐ General ☐ Other (specify):	self-employed insurance agent Aggregate Year-to-Date $ 400.00	1/5/98	$400.00
B. John M. Qualy 701 Market St., #1070 St. Louis, MO 63101-1873 Receipt For: ☐ Primary ☐ General ☐ Other (specify):	self-employed insurance agent Aggregate Year-to-Date $ 300.00	1/13/98	$300.00
C. Richard A. Renwick Batterymarch Park II 5th Floor/Quincy, MA 02169 Receipt For: ☐ Primary ☐ General ☐ Other (specify):	self-employed insurance agent Aggregate Year-to-Date $ 250.00	1/16/98	$250.00
D. Norman Ross 1270 Avenue of the Americas 20th Floor New York, NY 10020-1703 Receipt For: ☐ Primary ☐ General ☐ Other (specify):	self-employed insurance agent Aggregate Year-to-Date $ 200.00	1/26/98	$200.00
E. C. Jennings Snider Box 1868 Tybee Island, GA 31328 Receipt For: ☐ Primary ☐ General ☐ Other (specify):	self-employed insurance agent Aggregate Year-to-Date $ 220.00	1/2/98	$220.00
F. Donald P. Speakman Two Gateway Center #2000 Pittsburgh, PA 15222-1402 Receipt For: ☐ Primary ☐ General ☐ Other (specify):	self-employed insurance agent Aggregate Year-to-Date $ 600.00	1/16/98	$600.00
G. Full Name, Mailing Address and ZIP Code Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Name of Employer Occupation Aggregate Year-to-Date $	Date (month, day, year)	Amount of Each Receipt this Period

SUBTOTAL of Receipts This Page (optional) $1,970.00

TOTAL This Period (last page this line number only) $8,483.90

SCHEDULE B **ITEMIZED DISBURSEMENTS**

Use separate schedule(s) for each category of the Detailed Summary Page

PAGE 1 OF 2

FOR LINE NUMBER 11-a

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NAME OF COMMITTEE (in Full)
NALU-PAC

Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement this Period
Mike Crapo U.S. Sente PO Box 1948 Boise, ID 83701	Contribution: Michael D. Crapo (ID-Senate-R) Disbursement For: [X] Primary [ ] General [ ] Other 1998	1/9/98	$ 3,000.00
Radanovich for Congress 2377 West Shaw Suite 204 Fresno, CA 93711	Contribution: George P. Radanovich (CA-19-R) Disbursement For: [X] Primary [ ] General [ ] Other 1998	1/9/98	$ 500.00
James R. Wamsley, CLU, ChFC 2333 50th Street Lubbock, TX 79412-2540	Refund to Individual Disbursement For: [ ] Primary [ ] General [X] Other Other 1998	1/9/98	$ 50.00
Christopher Cox Congressional Committee PO Box 8088-C Newport Beach, CA 92658	Contribution: Christopher Cox (CA-47-R) Disbursement For: [X] Primary [ ] General [ ] Other 1998	1/15/98	$ 5,000.00
Louis Bartrand 509 E. Neptune Drive Oak Harbor, WA 98277-7921	Refund to Individual Disbursement For: [ ] Primary [ ] General [X] Other Other 1998	1/22/98	$ 17.00
Don Benton for Congress 16313 Northeast Lesper Road Vancouver, WA 98686	Contribution: Don Benton (WA-3-R) Disbursement For: [X] Primary [ ] General [ ] Other 1998	1/22/98	$ 1,000.00
Gregory Hagenah 3723 Jewell Street San Diego, CA 92109	Refund to Individual Disbursement For: [ ] Primary [ ] General [X] Other Other 1998	1/22/98	$ 8.50
Christine Hernandez for Congress PO Box 120037 San Antonio, TX 78212	Contribution: Christine Hernandez (TX-20-D) Disbursement For: [X] Primary [ ] General [ ] Other 1998	1/22/98	$ 2,500.00
Istook for Congress Committee '94 5400 N Grand Blvd Suite 100 Oklahoma City, OK 73112	Contribution: Ernest J. Istook, Jr. (OK-5-R) Disbursement For: [X] Primary [ ] General [ ] Other 1998	1/22/98	$ 1,000.00
SUBTOTAL of Disbursements This Page (optional)			$ 13,075.50
TOTAL This Period (last page this line number only)			

SCHEDULE B **ITEMIZED DISBURSEMENTS**

Use separate schedule(s) for each category of the Detailed Summary Page

PAGE 2 OF 2

FOR LINE NUMBER 11-B

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

NAME OF COMMITTEE (in Full)

NALU-PAC

Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement this Period
Roskam for Congress 5006 Washington Avenue Downers Grove, IL 60515	Contribution: Peter Roskam (IL-13-R) Disbursement For: [X] Primary [ ] General [ ] Other 1998	1/22/98	$ 2,000.00
Dan Thompson Thompson & Associates PO Box 249 Santa Maria, CA 93454-0249	Refund to Individual Disbursement For: [ ] Primary [ ] General [X] Other Other 1998	1/22/98	$ 25.00
People for Ganske 521 East Locust/2nd Floor Des Moines, IA 50312	Contribution: Greg Ganske (IA-4-R) Disbursement For: [X] Primary [ ] General [ ] Other 1998	1/26/98	$ 1,000.00
Pickering for Congress PO Box 6440 Laurel, MS 39441	Contribution: Charles Pickering, Jr. (MS-3-R) Disbursement For: [X] Primary [ ] General [ ] Other 1998	1/26/98	$ 1,500.00
Bartlett for Congress Committee PO Box 3662 Frederick, MD 21701-3662	Contribution: Roscoe G. Bartlett (MD-6-R) Disbursement For: [X] Primary [ ] General [ ] Other 1998	1/30/98	$ 500.00
Coble for Congress PO Box 1177 Greensboro, NC 27402	Contribution: Howard Coble (NC-6-R) Disbursement For: [X] Primary [ ] General [ ] Other 1998	1/30/98	$ 1,000.00
Patrick Monaghan The Partners Group 555 Fairmount Ave. Towson, MD 21286	Refund to Individual Disbursement For: [ ] Primary [ ] General [X] Other Other 1998	1/30/98	$ 800.00
Lee W. Warner, CLU, ChFC 9515 Deereo Road Suite 601 Timonium, MD 21093-2146	Refund to Individual Disbursement For: [ ] Primary [ ] General [X] Other Other 1998	1/30/98	$ 200.00

SUBTOTAL of Disbursements This Page (optional)	$ 7,025.00
TOTAL This Period (last page this line number only)	$ 20,100.50

Federal Election Commission

ENVELOPE REPLACEMENT PAGE FOR INCOMING DOCUMENTS

The Commission has added this page to the end of this filing to indicate how it was recived.

☐	Hand Delivered	Date of Receipt
☐	First Class Mail	POSTMARKED
☑	Registerd/Certified Mail	POSTMARKED 2-21-98
☐	No Postmark	
☐	Postmark Illegible	
☐	Received from the House office of Records and Registration	Date of Receipt
☐	Received from the Senate Office of Public Records	Date of Receipt
☐	Other (Specify):	Postmarked _____ and/or Date of Receipt
☐	Electronic Filing	

PREPARER	DATE PREPARED 2-26-98

(7/97)