## ETEXT ATTACHMENT

December 12, 2003

12/12/2003 11 : 46

New American Optimists 102 Lake Cook Drive Alexandria, VA 22304

Ms. Julie Perry Senior Campaign Finance Analyst Reports Analysis Division Federal Election Commission 999 E Street, N.W. Washington, DC 20463

ID NUMBER: C00368613

REF: Mid-Year Report (01/01/03-06/30/03)

Dear Ms. Perry:

In regard to your letter dated October 29, 2003, please note the following:

The two contributions reported on schedule A that the letter is referring to are in fact not reported as a contribution to New American Optimists. The \$1,073.10 from Patterson/Smith Associates was a property insurance refund that was received and the \$3,434.12 was a media refund from Shrum, Devine & Donilon, Inc. Both of these amounts were reported on line 15, as an offset to operating expenditures.

The question of Schedule A supporting Line 17, the receipt from the Edwards for President committee for computer services, was charged as usual and normal charge for such services that was originally invoiced to New American Optimists. New American Optimists then in turn invoiced Edwards for President the equal amount for the computer services that was provided.

The payment disclosed on schedule B supporting Line 21(b) to the Shaheen for Senate Committee was for the purchase of their contributor database. The Shaheen for Senate Committee charged New American Optimists the usual and normal charge for the copy of the database. By researching what the "usual and normal charge" for a database per name is normally charged in the current political market was how the amount was assessed.

The payments disclosed on schedule B supporting Line 21(b) to Participation 2000 was for a telephone system and furniture purchased when New American Optimists rented their previous office space. The amounts paid by New American Optimists was determined by the original amount of the sale to Participation 2000 minus the depreciated amount, assessed by the age and condition of the equipment and furniture. Therefore, New American Optimists was invoiced the usual and normal charge for the goods it received.

Ms. Perry, per your conversation yesterday with Katie Buchanan, Thursday, December 11, 2003, I again apologize for the delinquency in replying to your letter. New American Optimists has changed it's address and phone number to the following:

102 Lake Cook Drive

## ETEXT ATTACHMENT

Alexandria, VA 22304 (202) 423-4742

Should you have any questions or comments, please contact Katie Buchanan at the number noted above.

Sincerely,

Jeanette Hyde

Treasurer